

LANKA HOSPITALS CORPORATION PLC
MINUTES OF MEETING
HIS & LIS 2nd PRE-BID MEETING

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|-------------|---|
| Project | Hospital Information System (HIS) & Laboratory Information System (LIS) Procurement |
| Date | 16 th June 2026 |
| Time | 2.00 PM |
| Venue | Board Room / Online (Hybrid) |
| Chairperson | Lanka Hospitals Evaluation Committee |
| Prepared By | ICT Department |

Participants

| Physical Participants | |
|------------------------------|---|
| Dr.Sanajaya Rathnayaka | Group Chief Executive Officer |
| Mr.Wickrama siri | Group Chief Financial Officer |
| Mr.Nimal Rathnayaka | Group Chief Marketing Officer |
| Dr. Chaminda Kumara | Deputy Director Medical Services |
| Mr. Harsha Deeptha | Manager-Finance |
| Dr.Dilshan Fernando | Chief Operations Officer-LHD |
| Mr.Chalitha Abeydeera | Senior Finance Business Partner |
| Mr.Salman | Manager Procurement |
| Mr.Kumara | Assistant Manager Procurement |
| Ms.Inoka Dilhani | Senior Executive - Procurement |
| Chalith Eranga Abeynarayana | Assistant Manager- LHD Procurement |
| Mr.Krishnar Ketheesan | Manager – IT Systems & Applications |
| Mr.Chandima Rathanapala | Manager – IT Infrastructure / Security |
| Mr.Dayananda Rathnayaka | Assistant Manager - IT Systems & Applications |
| Ms.Ama Wimalasena | Manager Legal & Compliance Legal |
| Mr.Damitha Pradeep | Manager LHD IT |
| Mr.Najitha Mapalgamuwa | Delmege Forsyth & Co Ltd. |
| Mr.Dakshitha Adeesha | Haylees Fentons |
| Online Participants | |
| Mr. Prabakaran | Emar Pharma (Pvt) Ltd |
| Mr. Anand | Emar Pharma (Pvt) Ltd |
| Mr. Kshitij Mathur | Dataman Computers Pvt. Ltd |
| Mr. Akshat | Dataman Computers Pvt. Ltd |

Agenda

- 1 HIS Pre-Bid Clarification Discussion
- 2 Commercial & Technical Clarifications
- 3 Bid Submission Guidelines Confirmation

Discussions and Clarifications

| No | Discussion Point | Raised By | Response By | Clarification / Decision |
|----|---|---|------------------------|--|
| 1 | Can vendors quote only for LIS? | Prabaharan – Emar Pharma (Pvt) Ltd | Mr. Krishnar Ketheesan | Submission of a separate Laboratory Information System (LIS) is permitted. Vendors may propose the LIS as a standalone solution, provided it fully complies with the functional and technical requirements specified in the RFP. It supports seamless integration with the proposed HIS. |
| 2 | Currency for bid submission | Prabaharan – Emar Pharma (Pvt) Ltd | Mr. Salman | Bids may be submitted in either USD or Sri Lankan Rupees (LKR). |
| 3 | The software vendor can quote directly from India | Prabaharan – Emar Pharma (Pvt) Ltd | Mr. Salman | Software vendors can quote directly from India, subject to compliance with tender requirements. |
| 4 | Extension for hard copy submission | Kshitij Mathur – Dataman Computers Pvt. Ltd | BEC Committee | No extension will be granted. The submission deadline remains unchanged, and bidders must adhere to the requirements specified in the tender document. |
| 5 | Joint Venture (JV) eligibility | Vendor Query (via Email Clarification) | BEC Committee | If a bidder intends to submit a proposal as a Joint Venture (JV), the product owner must be the primary. |
| 6 | Turnover criteria for Joint Ventures | Vendor Query (via Email Clarification) | BEC Committee | Both partners of the Joint Venture (JV) must comply with the turnover criteria specified in the tender document. |

Key Decisions

- Partial bidding for LIS is permitted.
- Bids may be submitted in USD or LKR.
- Overseas development participation is allowed subject to compliance.
- No extension will be granted for bid submission deadlines.
- JV product owner must be the primary partner.
- Both JV partners must meet turnover requirements individually

Action Items

| No. | Action Item | Responsible Person/Unit |
|-----|---|--------------------------------|
| 1 | Update and circulate official bid clarification responses to all relevant stakeholders | Procurement Department |
| 2 | Ensure all bidders are informed that partial bidding for LIS is permitted | Procurement Team |
| 3 | Confirm and reflect accepted bid currencies (USD and LKR) in tender documentation | Procurement Committee |
| 4 | Communicate compliance requirements for overseas development teams (India-based participation) | Procurement Team |
| 5 | Reinforce that no extension will be granted for bid submission deadlines, and ensure strict adherence | Procurement Department |
| 6 | Apply Joint Venture (JV) eligibility criteria, ensuring the product owner is the primary partner | BID Evaluation Committee (BEC) |
| 7 | Ensure both JV partners individually meet turnover requirements during the evaluation process | BID Evaluation Committee (BEC) |

Closing

The meeting concluded with Lanka Hospitals thanking all participants for their attendance and encouraging vendors to submit any remaining clarification questions via the designated email channel before the tender closing date.

Meeting End Time: Approximately 2:30 PM

minutes

We confirm that the above Minutes of the HIS & LIS Pre-Bid Meeting held on **16th June 2026** have been reviewed and agreed as an accurate record of discussions.

Meeting Minutes Prepared by: __Yasara Sewwandi Chandrasekara_____